

Passion for Packaging

Klingele

Paper & Packaging Group

17.7.2023

**"With tempo, technology and teamwork,
we deliver the best results – this has been our
key to success for over 100 years."**

Dr Jan Klingele



KLINGELE
PAPER & PACKAGING GROUP

Tempo - Technician - Teamwork

Our key to success



Tempo

- Agile, customer-oriented approach
- Flat hierarchies
- Decisiveness
- Flexibility

Technology

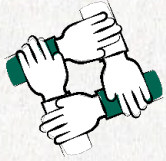
- Innovative strengths
- Commitment to investing in the most up-to-date technologies
- Permanent optimisation of the production processes

Teamwork

- Highly qualified and motivated employees
- Close collaboration with customers, suppliers and employees
- We work consciously to build long-term relationships and deliver added value

What Distinguishes Us

Our values - that is who we are



CONNECTEDNESS

.....

In the culture of a family business, we treat each other with respect and are there for each other.



SINCERITY

.....

Honesty and openness in dealing with each other and with all our business partners are important to us.



COURAGE

.....

Courageously, we are always breaking new ground and shaping the future of our company....



PASSION

.....

We face every challenge with enthusiasm and passion.



CUSTOMER ORIENTATION

.....

We stand reliably by our customers' side and support them in achieving their goals.



RESPONSIBILITY

.....

We align our corporate goals long-term and bring them and bring them into line with a sustainable with natural resources.



WILLINGNESS TO PERFORM

.....

Inspiring our customers with outstanding quality and the best service is our greatest motivation...

Our **shared values** serve as a **guideline** for our actions and are equally **vital** and **binding** for all Klingele employees.

Our Vision and Mission

A Partner you can trust

It is important to us to combine economic success with **social responsibility, employee orientated, long-term customer relationships and environmentally friendly production.**



**Long-term
customer
relationships**



**Innovative and environmentally
friendly products
and processes**



**Employee-
orientated**



30 SITES IN
12 COUNTRIES

1.3 billion €
TURNOVER 2022

13 CORRUGATED
CARDBOARD PLANTS

Production of
870.000 t
Paper annually

Since 2011 investments over
400 million €
in machinery, technologies, land,
buildings and renewable energies.

Production of
1 billion m²
corrugated board annually

8 PROCESSING
PLANTS

3 PAPER MILLS

3,200 EMPLOYEES

(Status 2022, figures totalled across all Klingele locations)

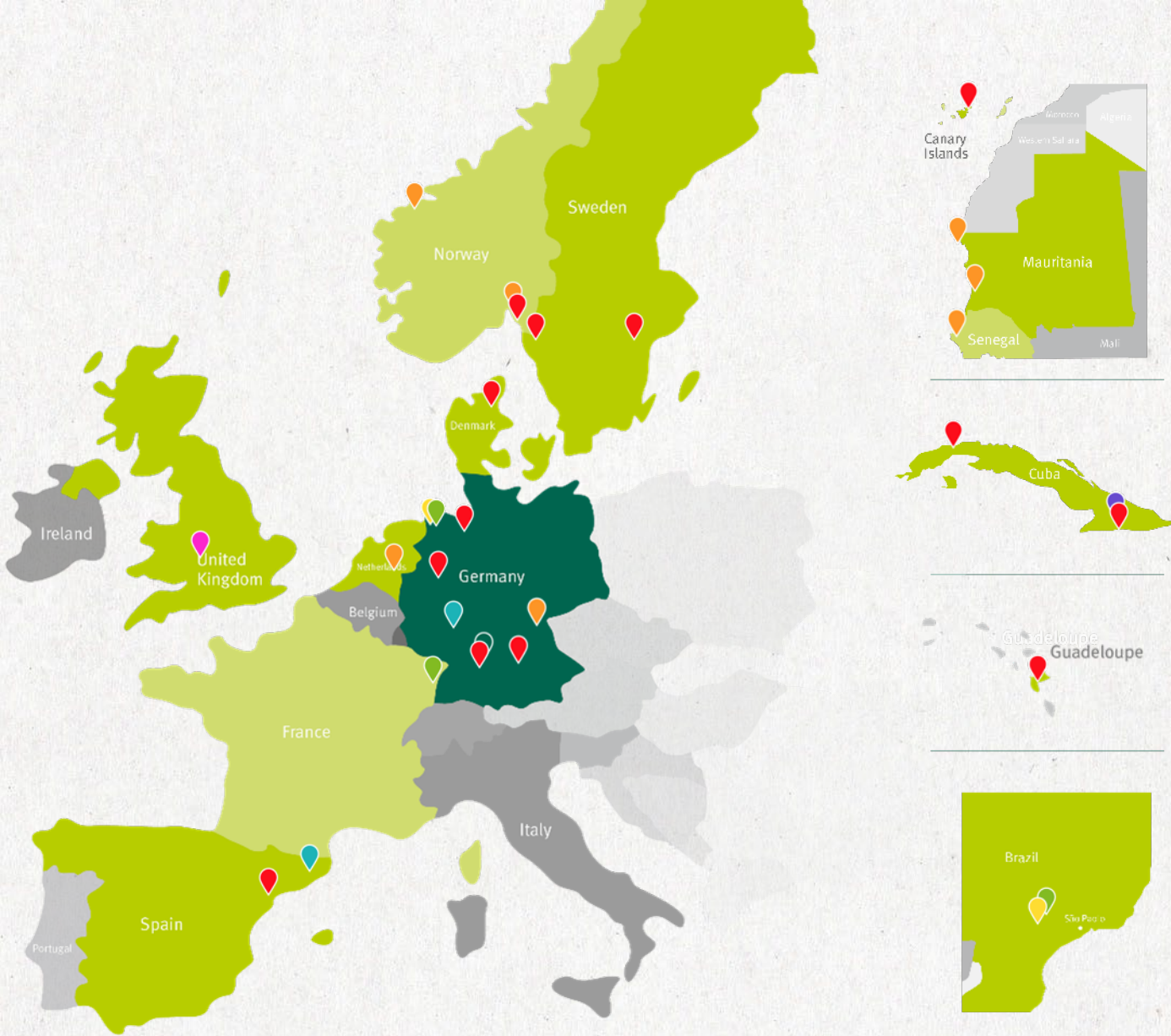
Wherever you need us

In Europe and beyond

On the one hand, Klingele has the **resources of a large group of companies** with various locations, and on the other, the **proximity and flexibility of a local company**.

Klingele locations:

- Headquarters
- Paper mill
- Power plant
- Corrugated board plant
- Corrugated sheet feeder plant
- Processing plant
- Logistics centre
- Folding box plant



The Blue Box Partners Alliance



4 Successful Family Businesses

Blue Box Partners



KLINGELE
PAPER & PACKAGING GROUP



CART  **NE**

 **HINOJOSA**
PACKAGING SOLUTIONS

116

Corrugated
cardboard/
sheet plants

10

Paper mills

Production of
1.7 million tons
Corrugated cardboard base
paper annually

Production of
4.90 billion m²
Corrugated cardboard annually

Corrugated board capacity
5.30 billion m²

Turnover 2022 **4.50 billion €**

Investments over **600 million €**
2022 - 2023

Founded **2006**

12,400 Employees

(Sales 2022)

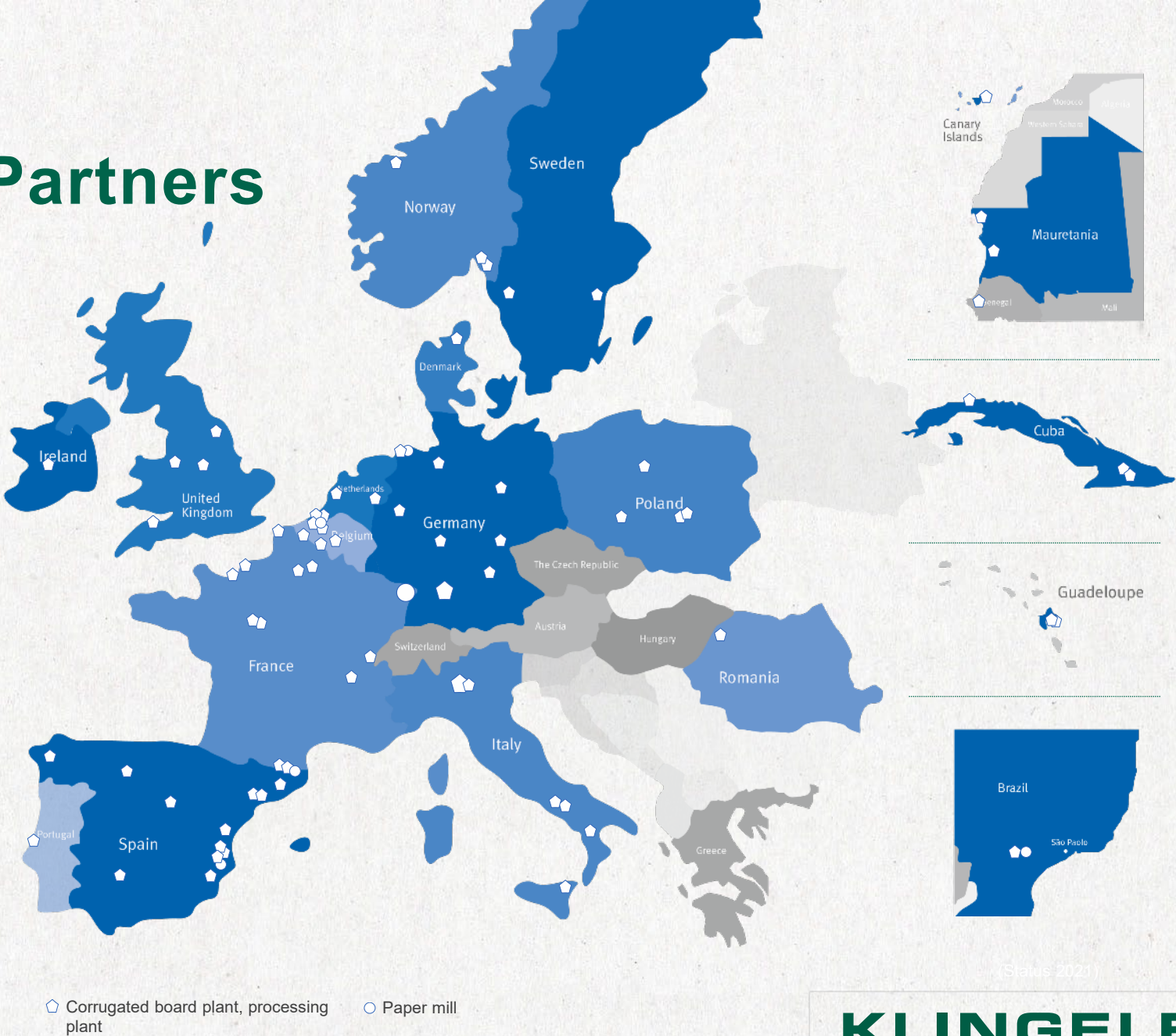
KLINGELE
PAPER & PACKAGING GROUP

Our Pan-European Alliance

Locations Blue Box Partners

We deliver to the following countries:

- Andorra
 - Austria
 - Belgium
 - Brasil
 - Burkina Faso
 - Cameroon
 - Capverden
 - Cuba
 - Denmark
 - Dominica
 - France
 - Germany
 - Ghana
 - Greece
 - Hungary
 - Ireland
 - Italy
 - Ivory Coast
 - Liechtenstein
 - Luxembourg
 - Mali
 - Malta
 - Marocco
 - Mauretania
 - Monaco
 - Netherlands
 - Norway
 - Poland
 - Portugal
 - Romania
 - Senegal
 - Spain
 - Sweden
 - Switzerland
 - The Czech Republic
 - United Kingdom



(Status 2023)

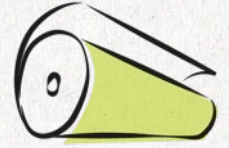


Our Products

KLINGELE
PAPER & PACKAGING GROUP

Environmentally friendly and high quality

Our paper production



In our three paper mills we produce high-quality corrugated base papers for different requirements and needs.

In Weener and Straßbourg we produce corrugated base paper on the basis of recycled paper and in Nova Campina based on virgin fibres - a total of around 870,000 tons per year.

- Weener (Germany)
- "Blue Paper, Strasbourg (France)
- Nova Campina (Brazil)



Excellent Quality

Our corrugated cardboard packaging

We develop innovative, recyclable and efficient packaging solutions.

- **easily recyclable**
- made from **renewable raw materials** from responsible forestry



Packaging for food products

The highest hygiene and safety standards ensure that your products are delivered fresh and in perfect condition.



Industrial packaging

Perfectly matched to the supply chain, our packaging ensures reliable product protection all the way to the final destination.



Standard packaging

Cost-efficient and secure Packaging solutions.

KLINGELE
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Excellent Quality

Our corrugated cardboard packaging



Displays

Fast set-up at the point of sale for a strong, promotional presence at retail.



Shelf-ready packaging

Good visibility and handling strengthens your brand and increases sales.



E-Commerce packaging

For optimal product protection and a positive unpacking experience for your customers.



Consumer goods packaging

Attention-grabbing sales packaging that triggers your customers impulse to buy.

What us
Drives



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Klingele Paper & Packaging Group

The family company

We value trust, open communication and honesty within the company as much as with our customers.



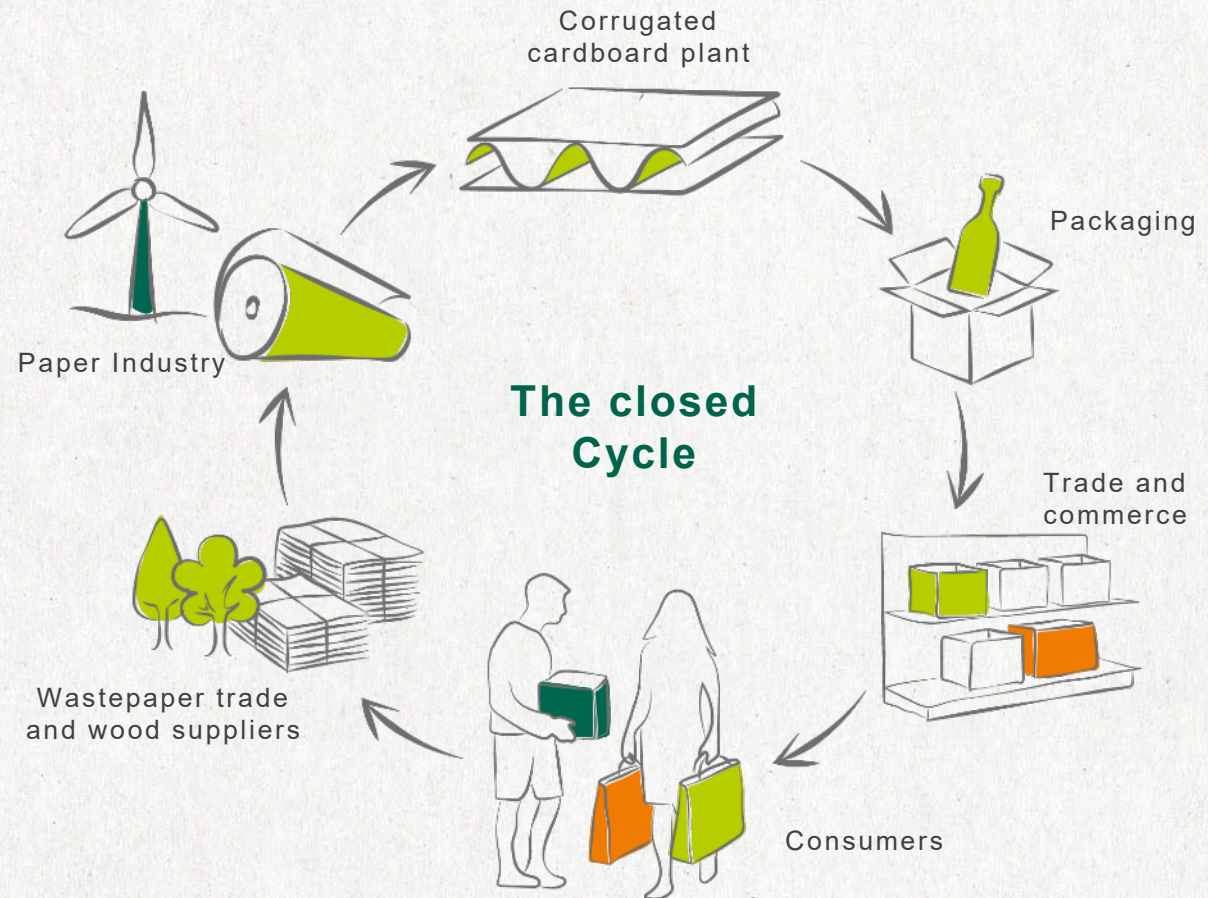
**"Klingele is not only
just a company,
Klingele is a family."**



Focus on the circular economy

Because we care about the future

With innovative products and processes, we are continuously developing our company and providing proof of the functioning of an environmentally friendly circular economy.



Focus on energy transition

Renewable energies instead of fossil fuels

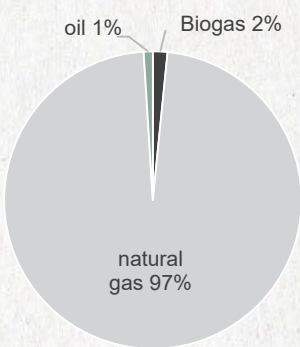
Consistent energy transition at all locations

Numerous new solar projects being implemented
In 2022, 4.47 GWh of solar power and 7.96 GWh of wind power were generated.

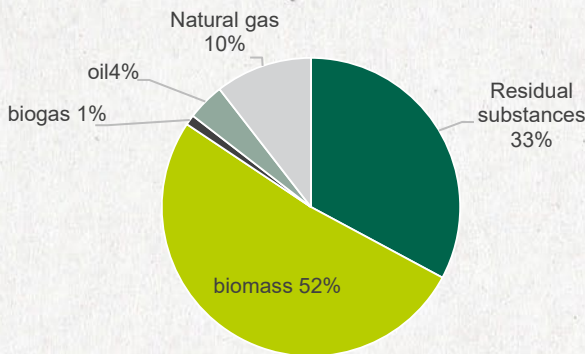
At the Nova Campina site (Brazil) 24.79 GWh of electricity was generated from hydropower.

Self-generated electricity ensures independence and has locational advantages

Fuel use 2000

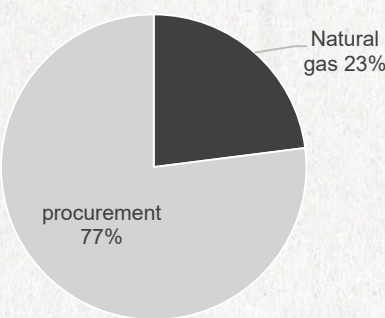


Fuel use 2022

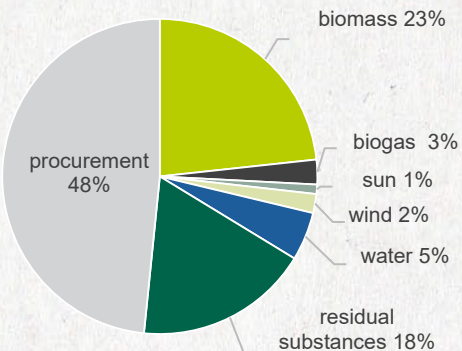


Thanks in particular to Weener Energy and the biomass power plants in Straßbourg and Nova Campina, the proportion of fossil fuels has now fallen enormously.

Power 2000



Power 2022



In 2000, more than three quarters of our electricity needs were purchased. Now more than half is generated in a sustainable way, including the incineration of residual materials and waste.

For Our Customers

We create values

Your entire packaging process - from product design to supply chain optimisation - is in the best hands with us.

We accompany you from the very first idea to the final packaging solution.



We Create Value

Customised packaging



Optimal product
protection



Optimal costs



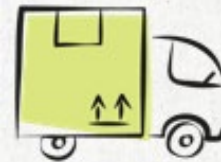
Recyclable
packaging



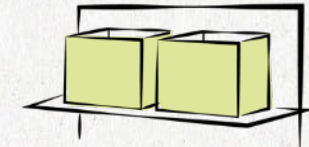
Visibility and
awareness



Handling characteristics
and unboxing experience



Optimised for the
logistics chain



Retail-friendly
characteristics

Your Partner for all Packaging Requests

Reasons that speak for us

FAMILY BUSINESS

With a long term vision



INTEGRATED PACKAGING MANUFACTURER:

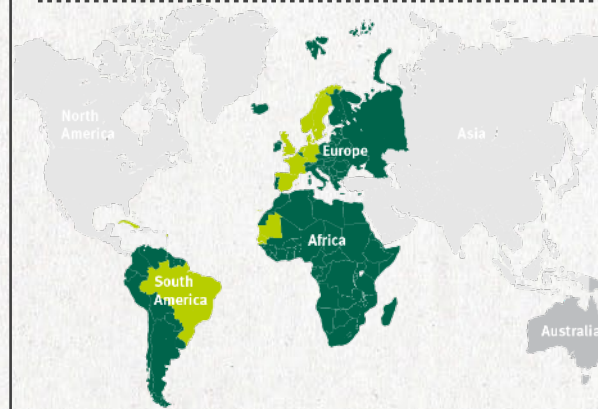
from raw material to the finished product



INNOVATION POWER & AGILITY in changing markets



Regional presence and international presence on **THREE CONTINENTS**



MOTIVATED and HIGHLY QUALIFIED Teams



Highest **QUALITY &** **RELIABILITY**



Your Partner for all Packaging Requests

Our service portfolio

KLINGELE ACADEMY



**SUPPLY CHAIN
MANAGEMENT**

**PACKAGING
DEVELOPMENT AND
OPTIMISATION**



CO-PACKAGING



**MACHINE-
TECHNICAL
CONSULTATION**

**OPTIMISED BUSINESS
PROCESSES**



**PRINTING
CONSULTATION**

Certified Quality - High Standards

Quality
Management
ISO 9001

Environmental
Management
ISO 14001

Energy
Management
ISO 50001

BRCGS

Chain of
custody

KLINGELE
PAPER & PACKAGING GROUP

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